

SYDNEY COVE OVERSEAS PASSENGER TERMINAL, NSW

Client

Sydney Ports Corporation

Location

Circular Quay, NSW

Value

\$30.0m

Completion

2002



APP Corporation Pty Ltd

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In late 1998 Sydney Ports engaged APP to act initially as Development Manager and subsequently Project Manager to redevelop the Overseas Passenger Terminal at Circular Quay. Previous attempts to business case the redevelopment of this under performing strategic facility, had been unsuccessful.

APP's concept enhanced the Terminal's primary function as a cruise vessel facility and trebled the terminal revenue by increasing the leased space, whilst ensuring the Client's budget was maintained.

The increased lease space was designed to self-fund the upgrade of the entire passenger terminal.

APP were responsible for all aspects of the management, design and construction of the development.

This included the renegotiation of all four of the existing retail tenants' leases and tendering, selecting and negotiating four new retail tenancies. The authority approval process was particularly complex and included negotiating with the Sydney Harbour Foreshore Authority, DUAP, City of Sydney, Waterways Authority, DPWS and the Harbour Foreshore Design Review Committee.

APP managed the construction of the redevelopment within the constraints and obligations imposed by the Sydney 2000 Olympics, where ORTA effectively took over operation of the Terminal. The Terminal also had to remain fully operational during the Cruise Ship season from September to February each year.

APP's solution was to undertake the project over four stages, with the final stage planned for completion in 2002.



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