

TOWN HALL HOTEL, BALMAIN NSW

Client
Trans Media Group

Project
Town Hall Hotel

Location
Balmain

Value
\$1.4m

Completion
August 2000



APP Corporation Pty Ltd
NSW 02 9957 6211
VIC 03 8866 0200
QLD 07 3238 0400
ACT 02 6285 1097
WA 08 9486 1144

In 1999 APP was appointed Project Manager for the redevelopment of the high-profile Town Hall Hotel in central Balmain.

The new hotel needed a substantial upgrade to reflect the quality and service philosophy of Trans Media Hospitality, but retain the historic qualities and local feel which made the hotel unique. The bottleshop had to be kept operational throughout the extensive renovation, and the period of closure due to construction had to be minimised.

The refurbished hotel now comprises:

- An upmarket "public" bar including amenities and gaming facilities
- Conversion of the defunct residential areas on the hotel into a 'lounge' style bar and restaurant

- Commercial Kitchen for 150 patrons
- A newly constructed first floor balcony
- Fully refurbished back of house and offices areas
- Services infrastructure including sophisticated security and audio-visual systems.

APP's skills and experience on similar projects and tight deadlines ensured that potentially high risk issues were dealt with smoothly. These included:

- A short design and construction period
- A staged construction program to facilitate the ongoing operation of the facility
- Tight budgetary constraints, during pre-Olympic building boom
- Sensitive authority approvals and stakeholder consultation

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TOWN HALL HOTEL, BALMAIN NSW



TRANS MEDIA
GROUP

Nicholas Yates
Managing Director
APP Corporation Pty Limited
Level 1, 53 Berry St
North Sydney, NSW 2060

24 April 2002

Dear Nicholas

Re: Town Hall Hotel, Balmain Project

On behalf of Trans Media Group, I wish to thank you and acknowledge APP's involvement in the redevelopment of the Town Hall project in Balmain.

The APP team, in particular Chris Major and Clint Bridges, was extremely professional and provided sound project management and advisory skills to a project with a tight timeframe for delivery, challenging budget and significant community and planning approval issues.

APP's ability to keep the to minimise the down-time for operation of the hotel and to deliver the project prior to the Sydney 200 Olympics has contributed to the success of this business for Trans Media Group. The value added to our business by the successful negotiation of an approval for the new balcony on the hotel is considerable.

Your team worked closely with ours and integrated well to deliver an excellent result at the end of the day. APP's knowledge and ability to be flexible and adapt quickly gave us full confidence that we would achieve our objectives and deadlines, and this was indeed the outcome.

We have now completed two projects successfully together, and we look forward to more in the future. I can whole heartedly say that if you want a job done on time and on budget, then APP are the people to talk to.

Please convey my thanks to your team. I look forward to working with APP in the future.

Yours sincerely,



John Tully
Managing Director

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TRANS MEDIA GROUP
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PROPERTY · EVENTS · TECHNOLOGY