

NEWCASTLE MEDICAL CONSULTING SUITES

Client

NIB Health Funds Limited

Location

Newcastle, NSW

Value

\$6.1m

Completion

2004

**APP Corporation Pty Ltd**

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VIC 03 8866 0200

QLD 07 3238 0400

ACT 02 6285 1097

WA 08 9486 1144

www.app.com.au

Since 2002 APP has been working with NIB and Newcastle Private Hospital to deliver a state of the art 120 bed private hospital, extending their existing 38 bed facility in Newcastle. APP's strong record in managing complex health projects throughout eastern Australia, combined with superior staff skilled in hospital planning, allowed NIB to focus on their core business while the hospital was completed.

The new 120 bed hospital incorporates 7 medical suites, an acute admissions unit, 30 bed rehabilitation ward, 5 theatres and Cardiac Catheterisation Unit (cath) lab facility for cardiac diagnoses including central sterilising department and recovery, 10 bed intensive care unit, 27 bed surgical ward, 25 bed and 28 bed medical/ surgical wards. High-end clinical services include cardiac surgery, orthopaedics, vascular surgery, spinal surgery and intensive care services.

APP was subsequently engaged as Development Manager, Project Manager and Client Representative to manage the delivery of 24 Medical Consulting Suites situated within NIB's Newcastle Private Hospital campus.

Strategically located between the new hospital and John Hunter hospital, the facility allows specialists to service both public and private patients on the same campus.

Every suite is strata titled and sold to Hunter specialists, each with their own specific requirements. NIB entrusted APP with complete autonomy for delivery of this project, including management of the cost and revenue streams for the life of the project. As Development Manager APP managed the registration of the Strata Plan and the Licence Agreement process, as well as the painstaking tenancy co-ordination for all suites. The new building was delivered on time and within budget in September 2004.



APP CORPORATION PTY LIMITED

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NEWCASTLE MEDICAL CONSULTING SUITES



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5 February, 2004

Mr S Sanlorenzo
Northern NSW Regional Manager
APP Corporation Pty Ltd
Level 2,
422 Hunter Street
NEWCASTLE 2300

Dear Sir

NIB PRIVATE HOSPITAL

On behalf of my board of directors, I write to express our appreciation for the expert advice and project management service provided by APP Corporation, during the construction of NIB's new 120 bed private hospital and the associated Specialist Medical Centre at New Lambton Heights.

Throughout this complex project, the hospital management team has benefited greatly from the knowledge and professionalism of the APP representatives, whose contribution in no small part has ensured the delivery of the project within an acceptable timeframe and within the project budget.

My directors and I have been fully apprised of progress at all times by means of APP's comprehensive monthly Status Reports, and the content and quality of reporting from APP has been greatly appreciated by the Board throughout the entire project.

NIB is proud to deliver this magnificent state-of-the-art facility for the people of Newcastle and the Hunter Valley and thank APP for their affiliation.

Yours faithfully

Mark Fitzgibbon
Chief Executive Officer

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NIB HEALTH FUNDS LIMITED A.B.N. 83 000 124 381

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